

# WASHINGTON COUNTY, TENNESSEE BOARD OF COUNTY COMMISSIONERS

## RESOLUTION NO. 25-10-15

### **RESOLUTION AMENDING FY26 BUDGET RE: WINDOWS 11 CONVERSION, MICROSOFT OFFICE 2019 TO MICROSOFT OFFICE 365 CONVERSION**

WHEREAS, the County Mayor and Director of Accounts & Budget request a budget amendment to FY26 as set out in Exhibit A, to fund the Windows 11 conversion, Microsoft Office 2019 to Microsoft Office 365 conversion and network hardware replacement, support and warranty as recommended by IT consultant BCTI (Exhibit B):

WHEREAS, the Budget Committee at its October 15, 2025 meeting considered this request without recommendation to the Board of County Commissioner; now therefore

BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF WASHINGTON COUNTY, TENNESSEE THAT:

SECTION 1. Fiscal Year 2025-2026 Budget is amended to reflect Exhibit A.

SECTION 2. This Resolution shall take effect from and after the date on which it is approved by the County Mayor or as indicated by certification of the County Clerk, as hereinafter set forth.

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**Introduced by Commissioner:** *Malone*

**Seconded by Commissioner:** *Wheeler*

**Commissioners Voting FOR:** *Matherly, England, Malone, Tomita, Jones, Huffine, Wheeler, Carder*

**Commissioners Voting AGAINST:** *Tucker, Johnson, Fitzgerald, Stout, Wexler*

**Commissioners Abstaining:** *None*

**Commissioners Absent:** *Edens, Davenport*

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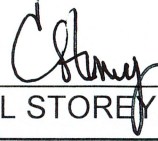
ADOPTED BY THE COUNTY LEGISLATIVE BODY, in session duly assembled, on this the 27<sup>th</sup> day of October, 2025.

  
\_\_\_\_\_  
CHERYL STOREY, County Clerk

  
\_\_\_\_\_  
GREG MATHERLY, Chair of the Board

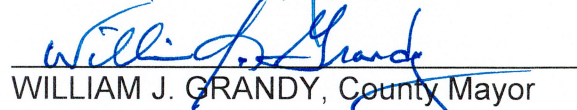
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REFERRED to County Mayor this the 4 day of Nov 2025.



\_\_\_\_\_  
CHERYL STOREY, County Clerk

APPROVED by County Mayor on this the 4 day of November 2025.

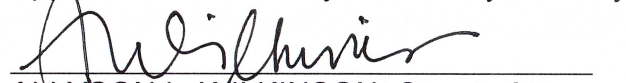


\_\_\_\_\_  
WILLIAM J. GRANDY, County Mayor

The County Mayor having declined to approve this Resolution, the same became effective on the \_\_ day of \_\_\_\_\_ 2025, pursuant to Tennessee Code Annotated § 5-6-107(b)(5).

\_\_\_\_\_  
CHERYL STOREY, County Clerk

Approved as to form by the County Attorney this 28<sup>th</sup> day of October 2025.



\_\_\_\_\_  
ALLYSON L. WILKINSON, County Attorney

**Washington County - Information Technology FY26 Budget Amendment**

Account	Department	Object	Current Budget	Increase / (Decrease)	Revised Budget
<b>General Fund</b>					
101 51100 317	Commission	Data Processing Services	-	350	350
101 51300 317	Mayor	Data Processing Services	-	460	460
101 51400 317	County Attorney	Data Processing Services	-	300	300
101 51600 317	Register of Deeds	Data Processing Services	35,000	460	35,460
101 51720 317	Zoning	Data Processing Services	-	350	350
101 51750 317	Codes Compliance	Data Processing Services	-	780	780
101 51800 317	Maintenance	Data Processing Services	-	260	260
101 51900 317	General & Admin	Data Processing Services	-	200	200
101 51910 317	Archives	Data Processing Services	-	500	500
101 52100 317	Bookkeeping	Data Processing Services	32,200	1,100	33,300
101 52200 317	Purchasing	Data Processing Services	-	500	500
101 52310 317	Reappraisal	Data Processing Services	23,000	200	23,200
101 52400 317	Trustee	Data Processing Services	41,000	850	41,850
101 52500 317	County Clerk	Data Processing Services	-	1,050	1,050
101 53100 317	Court Clerk	Data Processing Services	-	2,610	2,610
101 53300 317	Drug Court	Data Processing Services	-	60	60
101 53300 317	Mental Health Court	Data Processing Services	-	60	60
101 53400 317	Chancery	Data Processing Services	-	1,550	1,550
101 53500 317	Juvenile	Data Processing Services	-	240	240
101 53700 317	Judges	Data Processing Services	-	400	400
101 54410 317	EMA	Data Processing Services	-	640	640
101 58300 317	Veterans Services	Data Processing Services	-	120	120
101 51900 189	General & Admin	Other Salary & Wages	131,342	(50,985)	80,357
101 51900 201	General & Admin	Social Security	28,690	(3,161)	25,529
101 51900 204	General & Admin	Pension	61,030	(6,725)	54,305
101 51900 20	General & Admin	Employee Insurance	108,880	(16,329)	92,551
101 51900 212	General & Admin	Medicare	6,710	(739)	5,971
101 51900 334	General & Admin	Maintenance Agreements	121,000	149,310	270,310
101 39000	Fund Balance			(84,411)	
<b>Solid Waste Fund</b>					
116 55732 317	Solid Waste	Data Processing Services	-	170	170
116 39000	Fund Balance			(170)	
<b>Highway Fund</b>					
131 61000 317	Highway	Data Processing Services	-	1,060	1,060
131 39000	Fund Balance			(1,060)	
<b>Capital Projects Fund</b>					
171 91110 709	General Administratio	Data Processing Equip	74,696	15,140	89,836
171 39000	Fund Balance			(15,140)	

## Washington County - Information Technology Needs

BCTI 500 Block Hour Support	66,000
Microsoft 365 Conversion - Licensing and Virus Protection	24,653
Microsoft 365 Conversion - Implementation	27,324
Windows 11 Conversion (estimated 20 new devices)	50,000
4th Quarter Device Licensing and Support	76,831
3rd Quarter - Phone System Licensing, Email Server and Backup Support	48,773
	<u>293,581</u>

Budget Estimates	101-51900-330	50,000
	101-51900-334	80,000
		<u>130,000</u>
Total Budget		(130,000)
	Additional Funding Required	<u>163,581</u>
IT Specialist - Unused Budget Reallocated		<u>(77,940)</u>
	Use of GF, SW & HWY Fund Balance	<u>85,641</u>

Additional Funding for Network Hardware, Support and Warranty	65,140
Capital Projects Budget 171-91110-709	<u>(50,000)</u>
	<u>15,140</u>

<u>IT Staff Savings</u>	
Salary Savings	50,986
TCRS Savings	6,725
FICA & MCARE	3,900
Health Insurance	16,329
Total Payroll-Related Sa	<u>77,940</u>



We have prepared a quote for you

**4th Qtr 2025 Renewals - Purchasing**

Quote # 008778  
Version 1

Prepared for:



**Washington County TN Government**

Mitch Meredith  
MMeredith@washingtoncountyttn.org

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


**Trend Micro Renewals**

Description	Price	Qty	Ext. Price
<b>Trend Micro Government</b>			
<b>Trend Micro Smart Protection for Endpoints Academic - Maintenance - 1 User - 1 Year Renewal</b>  <ul style="list-style-type: none"> <li>• Current support ends: 27 Oct 25</li> </ul>	\$25.97	230	\$5,973.10
<b>Trend Micro InterScan Messaging Security Virtual Appliance Academic - Maintenance - 1 User - 1 Year Renewal</b>  <ul style="list-style-type: none"> <li>• Current support ends: 30 Oct 25</li> </ul>	\$9.55	283	\$2,702.65

Subtotal: **\$8,675.75**

**Eaton Renewals**




Description	Price	Qty	Ext. Price
<b>Eaton</b>			
<b>Eaton 1 Year Advanced Warranty Extension Renewal</b>  Eaton Depot Exchange Electronics Coverage for 9PX 11KVA Units <ul style="list-style-type: none"> <li>• PN: 9PX11KTF5</li> <li>• SN: G219J45079</li> <li>• Current support ends: 26 Nov 25</li> <li>• Data Center</li> </ul>	\$773.19	1	\$773.19

Subtotal: **\$773.19**



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Cisco Renewals

Description	Price	Qty	Ext. Price
<b>Cisco 8x5xNBD Solution Support SMARTnet Contract 205861775</b>			
<b>Cisco Solution Support - Extended Service - 1 Year Renewal</b>  Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator <ul style="list-style-type: none"> <li>• PN: CS-KITPLUS-K9</li> <li>• SN: FJC2436Q0A0</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>2nd Floor Conf RM Historic Courthouse</b></li> </ul>	 \$2,356.44	1	\$2,356.44
<b>Cisco Unified Communications Contract 203886318</b>			
<b>Cisco Unified Communications Essential Operate - Extended Service - 1 Year Renewal</b>  CS Codec Pro - stand alone <ul style="list-style-type: none"> <li>• PN: CS-CODEC-PRO-K9</li> <li>• SN: FJC24501W5Q</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Court Room 7</b></li> </ul>	 \$2,380.72	1	\$2,380.72
<b>Cisco Unified Communications Essential Operate - Extended Service - 4 months 26 Days Renewal Co - termed to end of support 28 Feb 26</b>  Cisco Touch 10 controller for endpoints <ul style="list-style-type: none"> <li>• PN: CS-TOUCH10</li> <li>• SN: FOC2445N524</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Court Room 7</b></li> </ul>	 \$102.74	1	\$102.74



Cisco Renewals

Description	Price	Qty	Ext. Price
<b>Cisco 8x5xNBD Solution Support SMARTnet Contract 203886314</b>			
<p><b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b></p>  <p>Cisco TelePresence Speaker Track 60 Kit</p> <ul style="list-style-type: none"> <li>• PN: CTS-SPKER-TRACK60</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Court Room 7</b></li> </ul> <p>Supports</p> <p>Cisco TelePresence Precision 60 Camera</p> <ul style="list-style-type: none"> <li>• PN: CTS-CAM-P60+</li> <li>• SN: FDO2447JDPJ, FDO2447JDU1</li> </ul> <p>Speaker Track 60 Microphone Array</p> <ul style="list-style-type: none"> <li>• PN: CTS-ST-ARRAY60+</li> <li>• SN: FDO2445J12Z</li> </ul>	\$2,869.67	1	\$2,869.67
<b>Cisco 8x5xNBD Solution Support SMARTnet Contract 203867440</b>			
<p><b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b></p>  <p>Cisco Ceiling Microphone Gen 2 stand alone kit</p> <ul style="list-style-type: none"> <li>• PN: CTS-MIC-CLNG-G2=</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>1st Floor Conf Rm</b></li> </ul> <p>Supprts Cisco Ceiling Microphone unit BOM</p> <ul style="list-style-type: none"> <li>• PN: CTS-MIC-CLNG2</li> <li>• SN: NWE2011106013</li> </ul>	\$219.00	1	\$219.00
<p><b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b></p> <p>Cisco Ceiling Microphone Gen 2 stand alone kit</p> <ul style="list-style-type: none"> <li>• PN: CTS-MIC-CLNG-G2=</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>1st Floor Conf Rm</b></li> </ul> <p>Supprts Cisco Ceiling Microphone unit BOM</p> <ul style="list-style-type: none"> <li>• PN: CTS-MIC-CLNG2</li> <li>• SN: NWE2011105821</li> </ul>			

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Cisco Renewals

Description	Price	Qty	Ext. Price
<b>Cisco 8x5xNBD Solution Support SMARTnet Contract 203816785</b>			
<b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b>  <p>Room Kit Mini with microphone array</p> <ul style="list-style-type: none"> <li>• PN: CS-KIT-MINI-K9</li> <li>• SN: FOC2429NZG9</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Veteran's Services</b></li> </ul> <p>Room Kit Mini with microphone array</p> <ul style="list-style-type: none"> <li>• PN: CS-KIT-MINI-K9</li> <li>• SN: FOC2429NZFA</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>TBD</b></li> </ul>	\$603.86	2	\$1,207.72
<b>Cisco 8x5xNBD Solution Support SMARTnet Contract 203748644</b>			
<b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b>  <p>Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator</p> <ul style="list-style-type: none"> <li>• PN: CS-KITPLUS-K9</li> <li>• SN: FJC2433Q0ET</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>1st Floor Conf Rm Historic Courthouse</b></li> </ul> <p>Room kit Supports</p> <p>Cisco Quad Camera</p> <ul style="list-style-type: none"> <li>• PN: CS-QUADCAM+</li> <li>• SN: FOC2242N2JL</li> </ul> <p>Cisco Touch10 controller for collaboration endpoints</p> <ul style="list-style-type: none"> <li>• PN: CS-TOUCH10+</li> <li>• SN: FOC2428P01N</li> </ul> <p>Cisco Codec Plus</p> <ul style="list-style-type: none"> <li>• PN: CS-CODEC-PLUS+</li> <li>• SN: FOC2429NCTF</li> </ul>	\$2,356.44	1	\$2,356.44

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

Cisco Renewals

Description		Price	Qty	Ext. Price
<b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b>  Cisco TelePresence Precision 60 Camera Spare <ul style="list-style-type: none"> <li>• PN: CTS-CAM-P60=</li> <li>• SN: FDO2439J8PZ</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>1st Floor Conf Rm Historic Courthouse</b></li> </ul>		\$1,310.00	1	\$1,310.00
<b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b>  Catalyst 9200L 48-port <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAD24310JZX, JAD243200FX</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Judges Chamber - 1st floor cabinet</b></li> </ul>		\$560.00	2	\$1,120.00
<b>Cisco Digital Network Architecture Essentials - Term License - 1 Switch (48 Ports) - 1 Year Renewal</b>  Cisco Digital Network Architecture Essentials licences <ul style="list-style-type: none"> <li>• Current support ends <b>01 Oct 25</b></li> </ul> Supports Catalyst 9200L 48-port <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAD24310JZX, JAD243200FX</li> <li>• <b>Judges Chamber - 1st floor cabinet</b></li> </ul>		\$550.35	2	\$1,100.70
<b>Cisco SMARTnet Solution Support Extended Service - 1-Year Renewal</b>  Catalyst 9200L 24-port <ul style="list-style-type: none"> <li>• PN: C9200L-24P-4G-E</li> <li>• SN: JAE24291MRH</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>CID Office</b></li> </ul>		\$277.00	1	\$277.00

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Cisco Renewals

Description		Price	Qty	Ext. Price
<b>Cisco Digital Network Architecture Essentials licences - Term License - 1 Switch (24 Ports) 1 Year Renewal</b>  Cisco Digital Network Architecture Essentials licences <ul style="list-style-type: none"> <li>• Current support ends <b>01 Oct 25</b></li> </ul> Supports Catalyst 9200L 24-port <ul style="list-style-type: none"> <li>• PN: C9200L-24P-4G-E</li> <li>• SN: JAE24291MRH</li> <li>• CID Office</li> </ul>	DNA	\$293.88	1	\$293.88
<b>Cisco SMARTnet Solution Support Extended Service - 1 Year Renewal</b>  Cisco Catalyst 3560-CX 8 Port <ul style="list-style-type: none"> <li>• PN: WS-C3560CX-8PC-S</li> <li>• SN: FOC2438L85Z</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Veteran Services</b></li> </ul>		\$227.07	1	\$227.07
<b>Cisco Flex Subscription ID 741380</b>  <b>Cisco Webex Cloud Device Registration - 1 Year Renewal</b> <ul style="list-style-type: none"> <li>• Current support ends: <b>01 Oct 25</b></li> </ul>		\$290.40	23	\$6,679.20
<b>Cisco Webex Named User Webex Meetings Package - 1 Year Renewal</b> <ul style="list-style-type: none"> <li>• Current support ends: <b>01 Oct 25</b></li> </ul>		\$521.70	5	\$2,608.50
<b>Cisco Webex Named User Meetings Bridge Country Call Back Audio (1) - 1 - Year Renewal</b> <ul style="list-style-type: none"> <li>• Current support ends: <b>01 Oct 25</b></li> </ul>		\$39.45	5	\$197.25

Cisco Renewals

Description	Price	Qty	Ext. Price
<b>Cisco 24x7x4hr SMARTnet Total Care Contract 203436969</b>			
<b>Cisco SMARTnet Premium Extended Service - 29 Day Renewal Co- termed to 31 Oct 25 till end of support</b>  Catalyst 4500E 7 slot chassis for 48Gbps <ul style="list-style-type: none"> <li>• PN: WS-C4507R+E-RF</li> <li>• SN: FXS2217Q1C2</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$592.63	1	\$592.63
<b>Cisco 8x5xNBD SMARTnet Total Care Contract 203751603</b>			
<b>Cisco SMARTnet Extended Service - 9 months Renewal Co - Termed to 01 Oct 26</b>  Cisco Catalyst 3560-CX 8 Port Switch <ul style="list-style-type: none"> <li>• PN: WS-C3560CX-8PC-S</li> <li>• SN: FOC2438L84Y</li> <li>• Current support ends: <b>30 Dec 25</b></li> <li>• <b>Highway department garage switch</b></li> </ul>	\$136.87	1	\$136.87
<b>Cisco SMARTnet Extended Service - 9 months Renewal Co - Termed to 01 Oct 26</b>  <b>Cisco Aironet 1562D - wireless access point</b> <ul style="list-style-type: none"> <li>• PN: AIR-AP1562D-B-K9</li> <li>• SN: FJC244811FU, FJC244811GF</li> <li>• Current support ends: <b>30 Dec 25</b></li> <li>• <b>Highway dept P2P bridge</b></li> </ul>	\$93.41	2	\$186.82
<b>Cisco SMARTnet Software Support Service - 9 months Renewal Co - Termed to 01 Oct 26</b>  Cisco 3504 Wireless Controller 1 AP Adder License <ul style="list-style-type: none"> <li>• Current support ends: <b>30 Dec 25</b></li> </ul> Coverage on licensing purchased for <ul style="list-style-type: none"> <li>• PN: R-MGMT3X-N-K9</li> <li>• SN: 5672P0TTISH</li> </ul>	\$46.72	2	\$93.44




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Cisco Renewals

Description	Price	Qty	Ext. Price
<b>Cisco SMARTnet Software Support Service - 9 months Renewal Co - Termed to 01 Oct 26</b>  Cisco Prime Infrastructure Lifecycle and Assurance <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-AP-K9</li> <li>• Current support ends: <b>30 Dec 25</b></li> </ul>	\$33.16	2	\$66.32
<b>Cisco 8x5xNBD SMARTnet Total Care Contract 203616615</b>  <b>Cisco SMARTnet Extended Service - 11 months 5 Days Renewal Co - Termed to 01 Oct 26</b>  Cisco Catalyst 3560-CX 8 Port Switch <ul style="list-style-type: none"> <li>• PN: WS-C3560CX-8PC-S</li> <li>• SN: FOC2426L3RU</li> <li>• Current support ends <b>25 Oct 25</b></li> <li>• <b>Sheriff office workhouse</b></li> </ul>	\$169.72	1	\$169.72
<b>Cisco 24x7x4hr SMARTnet Total Care Contract 203616615</b>  <b>Cisco SMARTnet Premium Extended Service - 11 months 5 Days Renewal Co - Termed to 01 Oct 26</b>  Cisco Business Edition 6000H <ul style="list-style-type: none"> <li>• PN: BE6H-M5-K9</li> <li>• SN: WMP24260028, WMP2426018Z</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$1,910.18	2	\$3,820.36
<b>Cisco 8x5xNBD SMARTnet Total Care Contract 203616615</b>  <b>Cisco Solution Support - Extended Service - 11 months 5 days Renewal Co - Termed to 01 Oct 26</b>  Catalyst 9200L 24-port <ul style="list-style-type: none"> <li>• PN: C9200L-24P-4G-E</li> <li>• SN: JAE242730U9 , JAE242732CT , JAE24273281</li> <li>• JAD242000F2 , JAE242731MD , JAE24273264</li> <li>• JAE242732A6 , JAE242730W1 , JAE242730M7</li> <li>• JAE242730KU , JAE242730P6 , JAE242730XC</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Elections ,Juvenile Services,AG Extension,County Clerk, Mayor's Office, Trustee Historic Courthouse</b></li> <li>• <b>Gray Library, Jonesborough Library, Archives</b></li> <li>• <b>Hwy,Probate,JC Clerk &amp; Trustee</b></li> </ul>	\$227.02	12	\$2,724.24


Cisco Renewals

Description	Price	Qty	Ext. Price
<b>Cisco Digital Network Architecture Essentials - Term License - 1 Switch (24 Ports) - 10 Month 24 Day Renewal co -termed 01 Oct 26</b>  Cisco Digital Network Architecture Essentials licences <ul style="list-style-type: none"> <li>• Current support ends <b>06 Nov 25</b></li> </ul> Supports Catalyst 9200L 24-port <ul style="list-style-type: none"> <li>• PN: C9200L-24P-4G-E</li> <li>• SN: JAE242730U9, JAE242732CT, JAE24273281</li> <li>• JAD242000F2, JAE242731MD, JAE24273264</li> <li>• JAE242732A6, JAE242730W1, JAE242730M7</li> <li>• JAE242730KU, JAE242730P6, JAE242730XC</li> <li>• Current support ends: <b>25 Oct 25</b></li> </ul>	DNA \$269.82	12	\$3,237.84
<b>Cisco 8x5xNBD SMARTnet Total Care Contract 203451356</b>  <b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b>  Cisco VG Series Analog Voice Gateway <ul style="list-style-type: none"> <li>• PN: VG310</li> <li>• SN: FJC2422D19J</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	 \$569.64	1	\$569.64
<b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b>  Cisco ISR 4321 Bundle <ul style="list-style-type: none"> <li>• PN: ISR4321-V/K9</li> <li>• SN : FLM2422126V, FLM2422126W</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Zoning</b></li> </ul>	 \$581.97	2	\$1,163.94
<b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b>  Cisco Catalyst 9200L 48-port Switch <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAE24130GTV, JAE24130D9H, JAE24130A64</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Zoning, Judges Chambers</b></li> </ul>	 \$458.72	3	\$1,376.16

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Cisco Renewals

Description		Price	Qty	Ext. Price
<b>Cisco Digital Network Architecture Essentials - Term License - 1 Switch (24 Ports) - 11 Month 5 Day Renewal co-termed 01 Oct 26</b>  Cisco Digital Network Architecture Essentials licences <ul style="list-style-type: none"> <li>• Current support ends <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Zoning, Judges Chambers</b></li> </ul> Supports Cisco Catalyst 48 - port Switch <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAE24130GTV, JAE24130D9H, JAE24130A64</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Zoning, Judges Chambers</b></li> </ul>	DNA	\$515.65	3	\$1,546.95
<b>Cisco 8x5xNBD SMARTnet Total Care Contract 203451289</b>  <b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b>		\$569.64	2	\$1,139.28
Cisco VG Series Analog Voice Gateway <ul style="list-style-type: none"> <li>• PN: VG310</li> <li>• SN: FJC2422D191, FJC2422D19G</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Justice Center, Boiler Room</b></li> </ul>				
<b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b>  Cisco ISR 4321 Bundle <ul style="list-style-type: none"> <li>• PN: ISR4321-V/K9</li> <li>• SN:FLM24221274 FLM24221273</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>AG Extension, Highway Dept Main Office</b></li> </ul>		\$581.97	2	\$1,163.94

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Cisco Renewals

Description		Price	Qty	Ext. Price
<p><b>Cisco SMARTnet Extended Service -10 months 5 Day Renewal Co - Termined to Cisco end of life 31 Aug 26</b></p> <p>Cisco ASA 5516-X with FirePOWER services</p> <ul style="list-style-type: none"> <li>• PN: ASA5516-FPWR-K9</li> <li>• SN: JMX2428X062, JMX2427X2ZQ</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>		\$878.19	2	\$1,756.38
<p><b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termined to 01 Oct 26</b></p> <p>Cisco ISR 4321 Bundle w/UC &amp; SEC License</p> <ul style="list-style-type: none"> <li>• PN: ISR4321-VSEC/K9</li> <li>• SN: FLM241211UH, FLM243710RX</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Jonesborough Library, Gray Library</b></li> </ul>		\$663.82	2	\$1,327.64
<p><b>Cisco Smart Net Total Care Service - 11 months 5 Day Renewal Co - Termined to 01 Oct 26</b></p> <p>Catalyst 9300 24-port</p> <ul style="list-style-type: none"> <li>• PN: C9300-24P-E</li> <li>• SN: FCW2416C0H8, FOC2416W06W, FOC2416X0BP</li> <li>• FCW2416C0GZ</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Boiler Room, Justice Center, Boiler Room</b></li> <li>• <b>Justice Center</b></li> </ul>		\$473.78	4	\$1,895.12
<p><b>Cisco Digital Network Architecture Essentials - Term License - 1 Switch (24 Ports) - 11 months 5 Day Renewal Co - Termined to 01 Oct 26</b></p> <p>Cisco Digital Network Architecture Essentials licences</p> <ul style="list-style-type: none"> <li>• Current support ends <b>25 Oct 25</b></li> </ul> <p>Support Catalyst 9300 24-port</p> <ul style="list-style-type: none"> <li>• PN: C9300-24P-E</li> <li>• SN: FCW2416C0H8, FOC2416W06W, FOC2416X0BP</li> <li>• FCW2416C0GZ</li> <li>• Current support ends: <b>25 Oct 25</b></li> </ul>		\$277.74	4	\$1,110.96

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Cisco Renewals

Description	Price	Qty	Ext. Price
<p><b>Cisco Smart Net Total Care - Extended Service - 11 months 5 days Renewal Co - Termed to 01 Oct 2030</b></p>  <p>Catalyst 9200L 48-port PoE</p> <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAE24160SKE, JAE24111JSC, JAE24160SKD</li> <li>• JAE24160SFJ</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Sheriff Weight Room, Register of Deeds</b></li> <li>• <b>Clerk &amp; Master</b></li> </ul>	\$458.72	4	\$1,834.88
<p><b>Cisco Digital Network Architecture Essentials - Term License - 1 Switch (48 Ports) - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b></p>  <p>Cisco Digital Network Architecture Essentials licences</p> <ul style="list-style-type: none"> <li>• Current support ends: <b>25 Oct 25</b></li> </ul> <p>Supports Catalyst 9200L 48-port PoE</p> <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAE24160SKE, JAE24111JSC, JAE24160SKD</li> <li>• JAE24160SFJ</li> <li>• Current support ends: <b>25 Oct 25</b></li> </ul>	\$515.65	4	\$2,062.60
<p><b>Cisco 8x5xNBD SMARTnet Total Care Contract Contract 203451437</b></p>			
<p><b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b></p>  <p>Cisco 3504 Wireless Controller</p> <ul style="list-style-type: none"> <li>• PN: AIR-CT3504-K9</li> <li>• SN: FCW2420M08X, FCW2420M05D</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$970.66	2	\$1,941.32

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Cisco Renewals

Description	Price	Qty	Ext. Price
<p><b>Cisco SMARTnet Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b></p>  <p>Cisco Integrated Services Router (ISR) 4331 Bundle</p> <ul style="list-style-type: none"> <li>• PN: ISR4331-V/K9</li> <li>• SN: FLM240911QP, FLM24251033</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$754.33	2	\$1,508.66
<p><b>Cisco SMARTnet Premium - Extended Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b></p>  <p>Cisco ISR 4331 Sec bundle w/SEC license</p> <ul style="list-style-type: none"> <li>• PN: ISR4331-SEC/K9</li> <li>• SN: FLM2423118G</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$1,074.03	1	\$1,074.03
<p><b>Cisco Smart Net Total Care - Service - 11 months 5 Day Renewal Co - Termed to 01 Oct 26</b></p>  <p>Catalyst 9200L 48-port PoE</p> <ul style="list-style-type: none"> <li>• PN: C9200L-48P-4G-E</li> <li>• SN: JAE24130GXX, JAE24130ACE</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Mayor's Office</b></li> </ul>	\$458.72	2	\$917.44

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


Cisco Renewals

Description	Price	Qty	Ext. Price
<p><b>Cisco Digital Network Architecture Essentials - Term License - 1 Switch (48 Ports) -11 months 5 Day Renewal Co - Termed to 01 Oct 26</b></p> <p>DNA</p> <p>Supports Cisco Digital Network Architecture Essentials licences</p> <ul style="list-style-type: none"> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Mayor's Office</b></li> </ul> <p>Supports Catalyst 9200L-48-4G-E</p> <ul style="list-style-type: none"> <li>• PN:C9200L-48P4G-E</li> <li>• SN: JAE24130G XK, JAE24130ACE</li> <li>• Current support ends: <b>25 Oct 25</b></li> <li>• <b>Circuit Court, Mayor's Office</b></li> </ul>	\$515.65	2	\$1,031.30
<p><b>Cisco Software Support Service SMARTnet Contract 205859134</b></p> <p><b>Cisco SMARTnet Software Support Service - 1 Year Renewal</b></p>  <p>Cisco Enterprise Management Prime Infrastructure Lifecycle and Assurance</p> <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-92XX-K9</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$22.00	5	\$110.00
<p><b>Cisco 8x5xNBD SMARTnet Total Care Contract 203820936</b></p> <p><b>Cisco SMARTnet Extended Service - 1 Year Renewal</b></p>  <p>Catalyst 9200 24-port</p> <ul style="list-style-type: none"> <li>• PN: C9200-24PXG-A</li> <li>• SN: JAE244506XN, JAE24450Y4N</li> <li>• Current support ends: <b>01 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul>	\$456.00	2	\$912.00






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Cisco Renewals

Description	Price	Qty	Ext. Price
<p><b>Cisco Digital Network Architecture Advantage for C9200L - Term License - 24 Port - 1 Year Renewal</b> </p> <p>Cisco Digital Network Architecture Essentials licences</p> <ul style="list-style-type: none"> <li>• Current support ends <b>01 Oct 25</b></li> <li>• <b>Data Center</b></li> </ul> <p>Supports Catalyst 9200 24-port</p> <ul style="list-style-type: none"> <li>• PN: C9200-24PXG-A</li> <li>• SN: JAE244506XN, JAE24450Y4N</li> <li>• <b>Data Center</b></li> </ul>	\$981.41	2	\$1,962.82
<p><b>Cisco AnyConnect Contract 203041664</b></p> <p><b>Cisco AnyConnect Plus with 1 Year Software Application Support plus Upgrades (SASU) - Subscription License - 1 User - 1 Year Renewal</b> </p> <ul style="list-style-type: none"> <li>• Current support ends: <b>01 Oct 25</b></li> </ul>	\$4.97	25	\$124.25
<p><b>Cisco Software Support Service SMARTnet Contract 203449774</b></p> <p><b>Cisco SMARTnet Software Support Service - 11 months 5 days Renewal Co - Termed to 01 Oct 2026</b> </p> <p>Cisco Prime Infrastructure Lifecycle, Assurance and Application Policy Infrastructure Controller Enterprise Module</p> <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-93XX-K9</li> <li>• Current support ends: <b>25 Oct 25</b></li> </ul>	\$20.55	4	\$82.20





Cisco Renewals

Description		Price	Qty	Ext. Price
<b>Cisco SMARTnet Software Support Service - 11 months 5 days Renewal Co -            Termined to 01 Oct 2026</b>  Cisco Enterprise Management License for Prime Infrastructure Router Management <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-ISR4-K9</li> <li>• Current support ends: 25 Oct 25</li> </ul>		\$42.04	9	\$378.36
<b>Cisco SMARTnet Software Support Service - 11 months 5 days Renewal Co -            Termined to 01 Oct 2026</b>  Cisco Prime Infrastructure Base <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-PI-BASE</li> <li>• Current support ends: 25 Oct 25</li> </ul>		\$18.68	1	\$18.68
<b>Cisco SMARTnet Software Support Service - 11 months 5 days Renewal Co -            Termined to 01 Oct 2026</b>  Cisco Enterprise Management Prime Infrastructure Lifecycle and Assurance <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-92XX-K9</li> <li>• Current support ends: 25 Oct 25</li> </ul>		\$20.55	21	\$431.55
<b>Cisco SMARTnet Software Support Service - 11 months 5 days Renewal Co -            Termined to 01 Oct 2026</b>  Cisco Prime Infrastructure <ul style="list-style-type: none"> <li>• PN: R-PI38-SW-K9</li> <li>• Current support ends: 25 Oct 25</li> </ul>		\$4.67	1	\$4.67
<b>Cisco Software Support Service SMARTnet Contract 205859118</b>  <b>Cisco SMARTnet Software Support Service - 1 Year Renewal</b>  Cisco 3504 Wireless Controller 1 AP Adder License <ul style="list-style-type: none"> <li>• Current support ends: 01 Oct 25</li> <li>• Data Center</li> </ul>		\$31.00	43	\$1,333.00

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Cisco Renewals

Description		Price	Qty	Ext. Price
<b>Cisco SMARTnet Software Support Service - 1 Year Renewal</b>  Cisco Prime Infrastructure - License - 1 Access Point - Electronic <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-AP-K9</li> <li>• Current support ends: 01 Oct 25</li> <li>• Data Center</li> </ul>		\$22.00	43	\$946.00
<b>Cisco Software Support Service SMARTnet Contract 204366569</b>  <b>Cisco SMARTnet Software Support Service - technical support - 1 Year Renewal</b>  Cisco Prime Infrastructure - License - 1 Access Point - Electronic <ul style="list-style-type: none"> <li>• PN: L-MGMT3X-AP-K9</li> <li>• Current support ends: 01 Oct 25</li> <li>• Data Center</li> </ul>		\$31.00	2	\$62.00
<b>Cisco SMARTnet Software Support Service - technical support - 1 Year Renewal</b>  Cisco 3504 Wireless Controller 1 AP Adder License <ul style="list-style-type: none"> <li>• Current support ends: 01 Oct 25</li> <li>• Data Center</li> </ul>		\$22.00	2	\$44.00
<b>Cisco 24x7x4hr SMARTnet Total Care Contract 204100433</b>  <b>Cisco SMARTnet Premium Extended Service - 10 Months 29 Days Renewal Co-            termed to end of support 31 Aug 26</b>  ASA 5508-X with FirePOWER <ul style="list-style-type: none"> <li>• PN: ASA5508-K9</li> <li>• SN: JMX2349X0XK</li> <li>• Current support end: 01 Oct 25</li> <li>• Data Center</li> </ul>		\$998.34	1	\$998.34

Subtotal: \$67,381.68

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## 4th Qtr 2025 Renewals - Purchasing



Prepared by:  
**BCTI**  
Cyndee Purdy-Godsey  
423-283-0543  
cpurdy-godsey@bcti.com

Prepared for:  
**Washington County TN Government**  
103 West Main St.  
Historic Courthouse - 2nd Floor  
Jonesborough, TN 37659-1227  
Mitch Meredith  
(423) 753-1847  
MMeredith@washingtoncountyttn.org

Quote Information:  
**Quote #: 008778**  
Version: 1  
Delivery Date: 09/11/2025  
Expiration Date: 09/22/2025

### Quote Summary

Description	Amount
Trend Micro Renewals	\$8,675.75
Eaton Renewals	\$773.19
Cisco Renewals	\$67,381.68
<b>Total:</b>	<b>\$76,830.62</b>

NOTE: Unless otherwise stated pricing includes shipping and delivery to customer site. Pricing does not include sales tax. Organizations exempt from sales tax must provide a copy of their exemption certificate. A minimum of 75% down payment is required for all orders. Pricing for labor is tiered and based on the skills required to perform the work. Tier pricing ranges from \$138.75 to \$277.50/hr weekdays (8:00am-5:00pm), weekends and after business hours are billed at 1.5 times, holidays at 2 times, unless otherwise noted. Service, travel, and remote support will be billed in 15 min increments with a one hour minimum for onsite service. This quote is confidential and not to be shared, copied, or distributed outside the organization named on this quote. Pricing is valid until the quote expiration date. Expired products are subject to additional reinstatement fees.

BCTI

Washington County TN Government

Signature:   
Name: Cyndee Purdy-Godsey  
Title: Account Executive  
Date: 09/11/2025

Signature: \_\_\_\_\_  
Name: Mitch Meredith  
Date: \_\_\_\_\_



Your Information Technology Partner

We have prepared a quote for you

**NCPA 01-169 - Priority Purchase**

Quote # 008725

Version 3

Prepared for:

**Washington County TN Government**

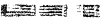












Mitch Meredith

MMeredith@washingtoncountyttn.org

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Priority Network Equipment Items

Description	NCPA DNE	Price	Qty	Ext. Price
<b>Data Center - ISP Edge</b>				
Cisco Catalyst 9000 Compact Switch 8 port PoE+, 240W, Essentials 	\$2,326.33	\$1,346.51	2	\$2,693.02
Cisco SNTC-8X5XNBD Catalyst 9000 Compact Switch 8 port PoE+ - 36 Months 	\$499.80	\$485.46	2	\$970.92
Cisco C9200CX Cisco DNA Essentials, 3Y Term License, 8P 	\$353.58	\$248.05	2	\$496.10
Cisco 19 in Rackmount for 9200CX switches 	\$86.95	\$58.79	2	\$117.58
<b>Data Center - Core (purchased in 2013)</b>				
Cisco Catalyst 9300 24-port PoE+, Network Essentials 	\$6,929.98	\$4,066.99	2	\$8,133.98
Cisco SNTC-8X5XNBD Catalyst 9300 24-port PoE+, Network Esse - 36 Months 	\$1,490.93	\$1,448.14	2	\$2,896.28
Cisco C9300 DNA Essentials, 24-Port, 3 Year Term License 	\$707.13	\$514.12	2	\$1,028.24
Cisco 715W AC 80+ platinum Config 1 SecondaryPower Supply 	\$1,449.04	\$1,002.53	2	\$2,005.06
Cisco 50CM Type 1 Stacking Cable 	\$115.92	\$85.25	2	\$170.50
Cisco Catalyst Stack Power Cable 150 CM - Upgrade 	\$115.92	\$96.03	2	\$192.06
Cisco Catalyst 9300 8 x 10GE Network Module 	\$2,956.03	\$1,918.83	2	\$3,837.66
Cisco 1000BASE-SX SFP transceiver module, MMF, 850nm, DOM 	\$600.38	\$293.99	4	\$1,175.96
Cisco Active Twinax cable assembly, 7m 	\$455.39	\$323.39	4	\$1,293.56

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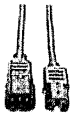
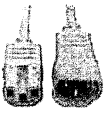


Priority Network Equipment Items

Description	NCPA DNE	Price	Qty	Ext. Price
<b>Data Center - Access (purchased in 2013)</b>				
Cisco Catalyst 9200L 48-port PoE+, 4 x 1G, Network Essentials	\$6,453.06	\$2,596.99	2	\$5,193.98
Cisco SNTC-8X5XNBD Catalyst 9200L 48-port PoE+, 4 x 1G, Net - 36 Months	\$1,443.54	\$1,402.12	2	\$2,804.24
Cisco C9200L Cisco DNA Essentials, 48-port, 3 Year Term license	\$1,298.10	\$910.65	2	\$1,821.30
Cisco Catalyst 9200L Stack Module	\$1,572.57	\$942.75	2	\$1,885.50
Cisco 1000BASE-T SFP transceiver module for Category 5 copper wire	\$545.88	\$266.55	4	\$1,066.20
<b>Data Center - Server Switch Module</b>				
Cisco Catalyst 9200 4 x 10G Network Module	\$2,634.61	\$851.61	2	\$1,703.22
Cisco Active Twinax cable assembly, 7m	\$455.39	\$323.39	2	\$646.78
<b>Data Center - Firewalls (purchased in 2020)</b>				
Cisco Firepower 1120 NGFW Appliance, 1U	\$5,454.22	\$2,247.13	2	\$4,494.26
Cisco SOLN SUPP 8X5XNBD Cisco Firepower 1120 NGFW Appliance, 1U - 36 Months	\$1,822.80	\$1,770.49	2	\$3,540.98
Cisco FPR1120 Threat Defense Threat and Malware 3Y Subs	\$4,977.18	\$3,542.69	2	\$7,085.38
Cisco Firepower Management Center, (VMWare) for 10 devices	\$3,670.10	\$1,947.25	1	\$1,947.25
Cisco SOLN SUPP SWSS Cisco Firepower Management Center, (VMWa - 36 Months	\$2,643.06	\$2,567.22	1	\$2,567.22

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Priority Network Equipment Items

Description	NCPA DNE	Price	Qty	Ext. Price
Cisco Active Twinax cable assembly, 7m 	\$455.39	\$323.39	2	\$646.78
<b>Data Center - Power Distribution Units and Cables</b>				
Eaton Managed ePDU - Input: L6-30P (10' Power Cord), Output: 20 x C13, 4 x C19 200-240V, 24A, - 0U - Vertical - Rack Mount 	\$2,325.54	\$1,849.25	2	\$3,698.50
Eaton Tripp Lite Series Power Extension Cord, NEMA L6-30P to NEMA L6-30R - Heavy-Duty, 30A, 250V, 10 AWG, 8 ft. (2.43 m), Black 	\$158.47	\$63.69	1	\$63.69
Eaton Tripp Lite Series Power Cord C14 to C15 - Heavy-Duty, 15A, 250V, 14 AWG, 6 ft. (1.83 m), Black 	\$51.10	\$25.47	6	\$152.82
Eaton Tripp Lite Series Power Cord C14 to C15 - Heavy-Duty, 15A, 250V, 14 AWG, 6 ft. (1.83 m), Red 	\$51.10	\$25.47	11	\$280.17
Eaton Tripp Lite Series Power Cord C14 to C15 - Heavy-Duty, 15A, 250V, 14 AWG, 6 ft. (1.83 m), Blue 	\$51.10	\$25.47	11	\$280.17
Misc. Cabling and Mounting Materials - NCPA Exempt 	\$0.00	\$250.00	1	\$250.00

Subtotal: \$65,139.36

P.O. Box 8456  
Gray, TN 37615  
www.bcti.com  
423-283-0543



## NCPA 01-169 - Priority Purchase



Prepared by:  
**BCTI**  
Cyndee Purdy-Godsey  
423-283-0543  
cpurdy-godsey@bcti.com

Prepared for:  
**Washington County TN Government**  
103 West Main St.  
Historic Courthouse - 2nd Floor  
Jonesborough, TN 37659-1227  
Mitch Meredith  
(423) 753-1847  
MMeredith@washingtoncountyttn.org

Quote Information:  
**Quote #: 008725**  
Version: 3  
Delivery Date: 08/13/2025  
Expiration Date: 08/31/2025

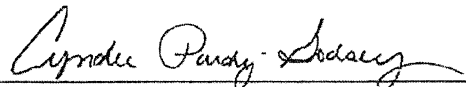
### Quote Summary

Description	Amount
Priority Network Equipment Items	\$65,139.36
<b>Total:</b>	<b>\$65,139.36</b>

NOTE: Unless otherwise stated pricing includes shipping and delivery to customer site. Pricing does not include sales tax. Organizations exempt from sales tax must provide a copy of their exemption certificate. A minimum of 75% down payment is required for all orders. Pricing for labor is tiered and based on the skills required to perform the work. Tier pricing ranges from \$138.75 to \$277.50/hr weekdays (8:00am-5:00pm), weekends and after business hours are billed at 1.5 times, holidays at 2 times, unless otherwise noted. Service, travel, and remote support will be billed in 15 min increments with a one hour minimum for onsite service. This quote is confidential and not to be shared, copied, or distributed outside the organization named on this quote. Pricing is valid until the quote expiration date. Expired products are subject to additional reinstatement fees.

BCTI

Washington County TN Government

Signature: 

Signature: \_\_\_\_\_

Name: Cyndee Purdy-Godsey

Name: Mitch Meredith

Title: Account Executive

Date: \_\_\_\_\_

Date: 08/13/2025



Your Information Technology Partner

We have prepared a quote for you

**NCPA 01-169 Microsoft 365 Migration**

Quote # 008427

Version 3

Prepared for:

**Washington County TN Government**






Mitch Meredith

[MMeredith@washingtoncountyttn.org](mailto:MMeredith@washingtoncountyttn.org)

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Microsoft 365 with Backups - Annual Subscription

Description	NCPA DNE	Price	Qty	Ext. Price
<b>Exchange Online Plan 1 (Annual Prepaid)</b>  Messaging, calendaring, and email archiving plan accessible from Outlook on PCs, the Web and mobile devices. Up to 50GB mailbox.	\$47.04	\$47.03	72	\$3,386.16
<b>Microsoft 365 Business Basic (No Teams) (Annual Prepaid)</b>  Best for businesses that need professional email, cloud file storage, and web versions of Office apps like Excel, Word, and PowerPoint. For businesses with up to 300 employees. Does not include Microsoft Teams.	\$56.45	\$56.44	67	\$3,781.48
<b>Microsoft 365 Business Standard (Annual Prepaid)</b>  Best for businesses that need Office apps (desktop, web, and mobile versions) plus professional email, cloud file storage, and online meetings & chat. For businesses with up to 300 employees.	\$147.00	\$146.99	45	\$6,614.55
<b>Microsoft Defender for Office 365 (Plan 1) (Annual Prepaid)</b>  Modern email protection techniques such as Safe Links and Safe Attachment, complementing the defense of Exchange Online Protection to protect your mailboxes against sophisticated attacks.	\$23.52	\$23.51	184	\$4,325.84
<b>SaaS Protection for Microsoft Exchange Online - Infinite Cloud Retention - Managed Service (1 - 99 Mailboxes, Annual Prepaid)- NCPA Exempt</b>  <ul style="list-style-type: none"> <li>• Cloud Data Protection from Ransomware and Other Types of Data Loss</li> <li>• Automated Offsite Storage in Bicoastal Data Centers</li> <li>• Backups are Encrypted During Transit and While at Rest</li> <li>• Includes Remote Restoration Services as Needed               <ul style="list-style-type: none"> <li>○ Point-in-time, Non-destructive Restore Process</li> <li>○ Granular Restores - from Single Email/File to Full Folder Structures</li> <li>○ Flexible Restoration Capabilities - Restore to Original or Different User Account</li> </ul> </li> <li>• Ability to Retain User Data After Canceling a Subscription</li> <li>• Meets Security and Compliance Requirements (HIPPA, SOC2 Type II Audited, etc.)</li> <li>• Unlimited Encrypted Offsite Data Retention               <ul style="list-style-type: none"> <li>○ Three Automated Backups per Day</li> <li>○ Infinite Cloud Retention includes unlimited cloud storage based on a pre-defined consolidation schedule</li> <li>○ Offsite recovery point pre-defined consolidation schedule:                   <ul style="list-style-type: none"> <li>▪ Intradailies to dailies after 30 days</li> <li>▪ Dailies to weeklies after 90 days</li> <li>▪ Weeklies to monthlies after 12 months</li> <li>▪ After 12 months, monthly backups are retained so long as service is maintained</li> </ul> </li> <li>○ Daily Backup Verification Service</li> </ul> </li> <li>• Continuous Service Monitoring</li> </ul>	\$0.00	\$32.95	72	\$2,372.40



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## NCPA 01-169 Microsoft 365 Migration



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Mitch Meredith  
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Quote Information:  
**Quote #: 008427**  
Version: 3  
Delivery Date: 10/08/2025  
Expiration Date: 10/27/2025

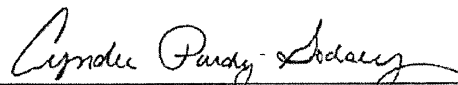
### Quote Summary

Description	Amount
Microsoft 365 with Backups - Annual Subscription	\$24,652.43
Professional Services	\$27,324.00
<b>Total: \$51,976.43</b>	

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**BCTI**

**Washington County TN Government**

Signature:   
Name: Cyndee Purdy-Godsey  
Title: Account Executive  
Date: 10/08/2025

Signature: \_\_\_\_\_  
Name: Mitch Meredith  
Date: \_\_\_\_\_